



## A Hardigg Case Study

### Hardigg Cases Hit The Road

Imagine this: you're a manager at a major TV network, responsible for getting thousands of dollars of sensitive electronic equipment on location in one piece, ready for filming. And then it happens: an accident on the road sends everything hurtling onto the asphalt, your worst fears realized. What do you do?

Well, if your gear's packed in Hardigg cases, you set up and start shooting.

Just ask Peter Wharton, formerly of Fox News Network. The nightmare scenario above? He lived it.

As Fox's Manager of Engineering for White House and Special Events, Peter's job was to ensure that film equipment got to where it was going safely—whether to a US Presidential event or a NATO summit overseas. When he took the job, the equipment was still new—as were the cases used to carry it. Unfortunately, the cases were not designed to withstand much abuse, and some of the electronics—particularly the VTRs—were getting damaged in transit.

By his third year, Peter had the VTRs in Hardigg cases—and not a minute too soon: On the first trip out, the transport driver jackknifed his 18-wheeler on the Washington Beltway shortly before the morning rush, slamming the trailer into a concrete Jersey barrier at 70mph. Eighty cases of Fox Network gear tore through the metal roll-up door like it was tin foil, crashed onto the highway, and slid across several lanes of opposing traffic. As rush hour was fast approaching, the state police used snowplows to clear the roadway, pushing the equipment onto the shoulder. By the time Peter and his crew arrived to salvage what was left, the gear had been launched through a metal door, taken a high-speed ride across the asphalt, and finally been plowed over by several tons of heavy machinery.

Time to cash it in, right?

Not so. True, the gear packed in the older cases was, at best, unsalvageable; some was destroyed beyond recognition. But the VTRs in the new Hardigg cases—the ones that required repair after every previous shipment? They worked right out of the box, and Hardigg's cases barely showed any signs of their recent trauma.

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Peter's now Sales Director of Control and Monitoring Products for Miranda Technologies-a company that builds and markets high-performance hardware and software for the TV broadcast and IPTV industry. He exclusively uses Hardigg cases to protect his gear.

In an email of gratitude, Peter wrote: "Thanks for making such great cases," then added: "I sleep better at night because of Hardigg."

**About Hardigg Cases:**

Hardigg Cases, headquartered in South Deerfield, Massachusetts is a leader in the packaging and transport case industry serving customers in the military, law enforcement, homeland security, industrial markets, information and electronic technology, marine, photography, and outdoor and water recreation. ISO 9001:2000 certified, Hardigg serves customers through strategically owned and operated facilities worldwide. For more information on Hardigg Cases or any of their products, log on to [www.dscases.com](http://www.dscases.com) or call 703-794-0702.



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